

# **Health is Wealth**

Published 13 January 2020

Authors: Ben Richardson, Scott Bentley, CF

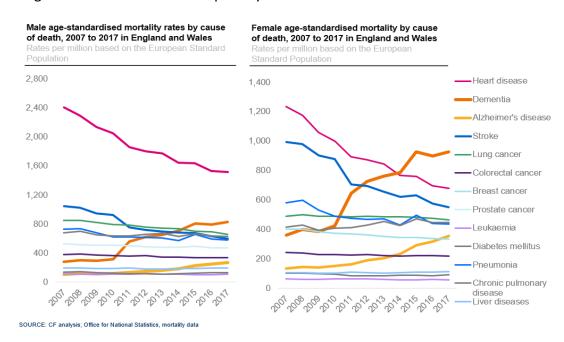
Following on from "A Lost Decade", we publish the data behind the UK think-tank IPPR's new report "The First Health is Wealth" which examines the economic and human impact of improving morbidity and mortality rates of the largest conditions. IPPR referenced analysis conducted by CF in 2019, to demonstrate how by focusing on raising the standards and equality of care within the UK, it is possible to derive significant reduction in costs, increased economic contribution and above all reduce the number of premature deaths.

#### Within just one decade, deaths from dementia and Alzheimer's has increased significantly

The First Health is Wealth paper uses CF analysis across four case studies; stroke, cardiovascular disease, cancer and dementia, which are currently the four largest drivers of mortality in England.

Within one decade, age-standardised mortality rates per 100,000 from dementia and Alzheimer's increased by 55% in men and 72% in women. In 2007 Alzheimers was the 12th highest cause of mortality for men, after just a decade it is now the 9th, likewise for women over a decade Alzheimers has risen from the 9th highest cause of mortality for women up to the 7th.

Despite heart disease, stroke and lung cancer decreasing, the UK has a higher incidence of mortality and morbidity in comparison to other Anglo-Saxon and Western European countries. With the ONS population statistics showing an ageing population, it is imperative that long-term conditions remain a priority for health care commissioners.





### Health innovation generating a better economic gain

Our analysis aims to prove that health innovation does not only generate better health outcomes, but it can derive favourable economic gain by enabling people to continue contributing to the economy where illness may otherwise have impeded them. The First Wealth is Health report uses CF analysis to illustrate the benefits of further investment into the NHS. Our analysis has determined that the UK economy could be boosted by £28.2 billion through greater economic participation and avoided costs due to innovation in healthcare (£18.6 billion) and improvement in life sciences research and manufacturing (£9.6 billion). Our article; "A Lost Decade – the data behind the report" outlines how it is possible to achieve a £5.3 billion boost to the UK economy through manufacturing advances and a further £4.3 billion boost via innovation through life sciences R&D.

### Delivering £18.6 billion to the UK economy through improved health outcomes

Within this article, we will focus on how it is possible to attain an additional £18.6 billion in savings for the UK economy, through improving economic contribution (£10.3 billion) and avoided costs due to reducing mortality and morbidity (£8.3 billion). Our analysis has shown that improving both mortality and morbidity across CVD, Cancer and Dementia would avoid nearly 20k deaths in the working-age population, a reduction in morbidity across 300k people is possible.

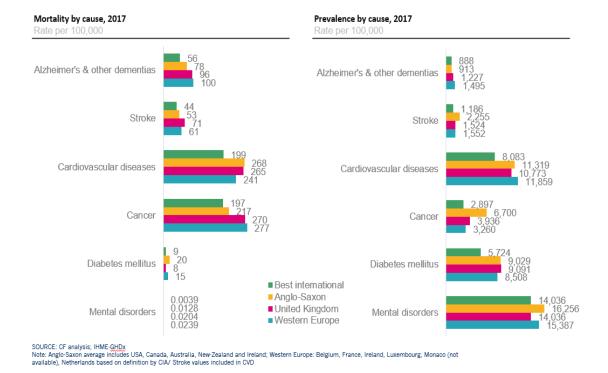
#### **Determining the rate of improvement**

The mortality per 100k rates across CVD, Cancer and Dementia were compared against a peer set from Anglo-Saxon and Western European countries which would allow us to benchmark an "ideal" mortality per 100k.

We utilised the mortality rates by condition, across 25 countries spanning Western Europe and Anglo-Saxon countries; namely the USA, Australia and New Zealand. CF calculated the difference between mortality rates between the best performer and the UK, giving our estimated the percentage reduction possible. Each disease group was addressed separately as variances between treatment, mortality and social factors vary greatly between different disease groups.

For example, within the UK there are 265 deaths per 100k each year from CVD, in contrast, the best-performing country, Ireland on average has 199 deaths per 100k. For the UK to hit the same mortality rate, there needs to be a 25% reduction in deaths per 100k. It is these rates of reduction that form the basis for our reduction in costs and economic participation levels.





## Delivering £10.3 billion through improved Economic Participation

Using datasets from Oxford University, NCBI and Alzheimers society on the costs associated with Cancer, CVD and Dementia respectively, we obtained the latest spending in the UK across healthcare, social care (publicly and privately funded) and wider incurred cost from care provided by family, the community or unpaid carers of individuals of working age (18-67) within the UK. It is estimated that across all conditions, the UK economy faces £57,61billion in total care costs, with the total cost of care per individual vary from £3k up to £30k per annum. Through improvements due to innovation and treatment, it is estimated that the UK could see a £10,3 billion benefit per annum.

The savings have been determined by applying the estimated reduction in the prevalence of each condition by meeting the same mortality rate as the best performing peer. It is supposed that the reduction in costs would fall in line with the reduction in prevalence, giving the "Cost of Care with Reduction of Prevalence" Taking the assumption that through additional funding within life sciences, there would be greater improvement in innovation and treatment, it is supposed that the 'true' economic benefit would be 50% of the Cost of Care with Reduction of Prevalence, giving the figure for "Economic benefit due to innovation/treatment".

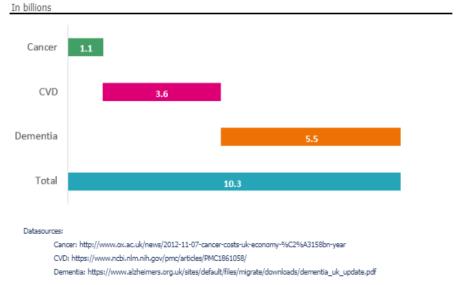
#### For example:

- Current estimated costs of cancer are £8,2 billion p.a.
- Ireland has the best mortality rate for cancer which is 27% better than the UK
- A reduction of 27% of the total cost of cancer would result in a saving of £2,21 billion
- The economic benefit of 50% of the total equates to £1,11 billion

CF - Healthcare Consulting and Analytics Company







## Delivering £8.3 billion through improved reduced mortality and morbidity

Improvements in health have wide-reaching implications, in our analysis, we not only looked at the potential deaths that could be avoided each year, but also the morbidity of the population. It is supposed that an increased number of individuals would be able to return to the workforce or even indeed avoid being out of the workforce due to illness, the benefits of keeping the general workforce healthy and employed is paramount to driving strong economic benefits.

#### Mortality

Using publicly available data across all three groups, we obtained the recent number of deaths per annum of those aged between 0-67 years in the UK per condition. By applying the expected reduction in mortality rate by meeting the best performing peer from the peer dataset, it enabled CF to establish the potential number of deaths that could be avoided.

We were able to determine the proportion of avoided deaths possible; which has been estimated at 19.7k per annum. By identifying the percentage of those who would be employed, we were able to then determine the economic benefit by utilising the GVA per person based on the variance of IMD1 and IMD4.

It is not possible to realise a total economic benefit of £770 million; therefore, we applied the same principle as before and took 50% of the total to attain the true Economic Benefit from avoided deaths which amount to £385 million.

#### Morbidity

Referring to the prevalence rate of each condition per 100k, we compared the rate of the UK vs. the best performing peer in the dataset. Using publicly available data, the prevalence of each condition by individuals was multiplied by the current percentage of individuals of a working-age within the UK (63.8%).

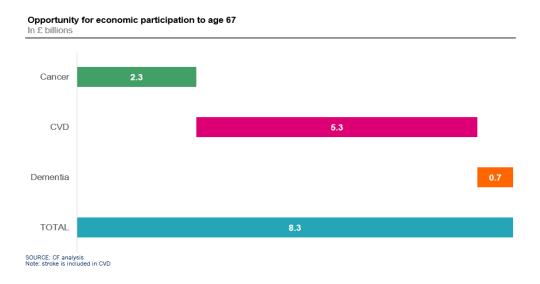
CF - Healthcare Consulting and Analytics Company



The number of working-aged individuals with the condition was then multiplied by the potential reduction in prevalence if the UK matched its best performing peer. Before applying the GVA for this dataset (0-67yrs), CF applied the current rate of the population who are unable to work due to sickness (20.46%).

If those who are out of work due to illness are not contributing to the economy, if these individuals would be able to return to the workforce due to improvement in treatment, then there would be a boost to the economy. The GVA for a returning to work, the workforce is set at £44,729 – when multiplied by the number of individuals who could avoid being out of the workforce, there is a potential £15 billion available to the economy.

Again, as before, it is not possible to realise the full total economic benefit of £15.8 billion; therefore, we applied the same principle as before and took 50% of the total to attain the true Economic Benefit from avoided long term sickness which amounts to £7.9 billion. Leading to our combined economic boost to the economy through mortality and morbidity improvements by £8.28 billion.



### Innovation benefits lives and the economy

It is clear that by modelling the mortality and morbidity of the population, that the true economic benefits can be uncovered. The model has shown that 1.72m lives could be saved, placing 350k more individuals back into the workplace.

Everything, however, comes with a cost and the NHS has limited capital to utilise and a multitude of demands on how to spend the money. There is the potential to deliver £18.3bn back to the UK economy, it is just a case of moving forwards.



# **Appendix of data analysis**

Figure 1: Economic Contribution due to reduced morbidity

Metrics	Cancer	CVD inc Strok	Dementia
Prevalence in UK (k)	2,623k	7,179k	850k
Reduction of prevalence possible	27%	25%	42%
Healthcare Costs (£b)	£5.60b	£17.46b	£4.30b
Social Costs (£b)	£0.00b	£4.95b	£10.30b
Incurred Costs (£b)	£2.60b	£6.69b	£11.71b
Total Cost of Care	£8.20b	£29.10b	£26.31b
Cost of Care / Individual	£3,126	£4,054	£30,953
Cost of Care with Reduction of Prevalence	£2.21b	£7.28b	£11.05b
Economic benefit due to innovation/treatment (billions)	£1.11b	£3.64b	£5.53b
Total Savings across all conditions			£10.27b

Datasources:

Cancer: http://www.ox.ac.uk/news/2012-11-07-cancer-costs-uk-economy-%C2%A3158bn-year

CVD: https://www.ncbi.nlm.nih.gov/pmc/articles/PMC1861058/

 $Dementia: https://www.alzheimers.org.uk/sites/default/files/migrate/downloads/dementia\_uk\_update.pdf$ 

Figure 2: Economic Contribution due to reduced mortality

Metrics	Cancer	CVD inc Strok	Dementia
Prevalence of condition in UK (per 100k)	3,936	10,773	1,227
Prevalence of condition in best peerset (per 100k)	2,897	8,083	888
Difference of prevalence between UK and best peer	26%	25%	28%
Prevalence of condition in individuals in UK (m)	2.61m	7.16m	0.82m
Percentage of working age (18-67yrs) population in UK	64%	64%	64%
Prevalence of condition in individuals of working age in UK			
(m)	1.67m	4.57m	0.52m
Potential number of individuals who would be without condition			
if UK matched the best peerset prevalence	0.44m	1.14m	0.14m
Percentage of UK population unable to work due to sickness	20%	20%	20%
Potential individuals without condition who would be unable to			
work	0.09m	0.23m	0.03m
Current GVA of workforce job	£44,729	£44,729	£44,729
Total GVA of avoided deaths if UK matched best peer set	£4,031m	£10,436m	£1,316m
Economic benefit from avoided deaths	£2,015m	£5,218m	£0,658m
Morbidity dervived economic benefits			£7,891m

Datasources:

Mortality data: British Heart Foundation: https://www.bhf.org.uk/what-we-do/our-research/heart-statistics/heart-statistics-publications/cardiovascular-disease-statistics-2018